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## Hire an Athletic Trainer to Increase Efficiency in Your Work Setting

### 2011 ATHLETIC TRAINING SALARY SURVEY RESULTS

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Athletic trainers are highly motivated health care professionals who provide quality services and assist in health, safety and profitability goals. Athletic trainers work in a variety of locations including professional sports, colleges & universities, secondary schools, hospital & clinical, industrial/occupational, military, performing arts, physician extender and public safety. For these reasons, hiring authorities are choosing to employ athletic trainers as a part of their staff.

Hire an athletic trainer to increase efficiency, improve productivity, patient outcomes and satisfaction for your work site. The national average salary for a full-time AT position is \$51,483.

*Athletic trainers provide value to employers through expert skills including:*

- Injury prevention and reduction
- Moving patients through appointment, evaluation and treatment process
- Triage and taking patient histories
- Performing evaluations and special tests
- Rehabilitation and general patient education
- Organizing notes and radiographic studies
- Presenting final case reviews to physicians
- Casting & splinting
- DME/brace fitting
- Performing therapeutic and in home exercise programs
- Administering gait training

Sponsored by Gatorade, the NATA Career Center is the most comprehensive job listing service for ATs worldwide. To learn more about how to hire/employ athletic trainers, please visit the NATA Career Center at <http://www.nata.org/career-center>. The accompanying charts show average salaries for 2011. Salaries are sorted by degree, years of experience and job setting.

### Online Salary Data

Visit this NATA website to see more AT job settings at <http://www.nata.org/athletic-training/job-settings> and visit <http://www.nata.org/nata-salary-survey> for the detailed data from the 2011 salary survey.

\*Services provided are based on state scope of practice.

| <b>Salary by Job Setting</b>                                 |                                   |
|--|-----------------------------------|
| <b>Job Setting</b>   | <b>2011 Average Annual Salary</b> |
| Amateur/Recreational/Youth Sports                            | \$38,994                          |
| Business/Sales/Marketing                                     | \$68,320                          |
| Clinic - Administration                                      | \$83,214                          |
| Clinic - Hospital Based                                      | \$51,941                          |
| Clinic - Outpatient/Ambulatory/Rehabilitation                | \$55,114                          |
| Clinic - Physician Owned                                     | \$53,881                          |
| Clinic - Secondary School/Clinic                             | \$41,797                          |
| Clinic - Other   | \$50,644                          |
| College - Two yr. institution - Faculty/Academic/Research    | \$57,887                          |
| College - Two yr. institution - Prof. Staff/Athletics/Clinic | \$49,701                          |
| College - Two yr. institution - Split Appointment            | \$53,191                          |
| College/University - Faculty/Academic/Research               | \$66,252                          |
| College/University - Prof. Staff/Athletics/Clinic            | \$45,842                          |
| College/University - Split Appointment                       | \$48,259                          |
| Health/Fitness/Sports/Performance Enhancement<br>Clinic/Club | \$90,861                          |
| Hospital - Administration                                    | \$89,576                          |
| Hospital - Emergency Department                              | \$102,500                         |
| Hospital - Orthopedics                                       | \$50,530                          |
| Hospital - Other   | \$48,213                          |
| Independent Contractor                                       | \$45,350                          |
| Industrial/Occupational - Clinic                             | \$44,252                          |
| Industrial/Occupational - Ergonomics                         | \$48,904                          |
| Industrial/Occupational - Health/Wellness/Fitness            | \$61,837                          |
| Industrial/Occupational - Other                              | \$59,764                          |
| Military/Law Enforcement/Gov't - Government                  | \$70,339                          |
| Military/Law Enforcement/Gov't - Law Enforcement             | \$68,000                          |
| Military/Law Enforcement/Gov't - Military                    | \$58,282                          |
| Military/Law Enforcement/Gov't - Other                       | \$57,670                          |
| Pro Sports - Baseball  | \$51,451                          |
| Pro Sports - Football  | \$128,438                         |
| Pro Sports - Hockey  | \$51,251                          |
| Pro Sports - Men's Basketball                                | \$88,444                          |
| Pro Sports - Performing Arts                                 | \$68,207                          |
| Pro Sports - Racing  | \$50,000                          |
| Pro Sports - Soccer  | \$50,167                          |
| Pro Sports - Women's Basketball                              | \$90,000                          |
| Pro Sports - Women's Tennis                                  | \$68,500                          |
| Secondary School - Private High School                       | \$51,483                          |
| Secondary School - Private Middle School                     | \$41,941                          |
| Secondary School - Public High School                        | \$52,935                          |
| Secondary School - Public Middle School                      | \$50,637                          |

| Salary by Degree |                            |
|------------------|----------------------------|
| Degree           | 2011 Average Annual Salary |
| Bachelor's       | \$46,176                   |
| Master's         | \$51,144                   |
| Doctorate        | \$76,262                   |

| Salary by Years of Experience |                            |
|-------------------------------|----------------------------|
| Years of Experience           | 2011 Average Annual Salary |
| 0 - 1 Year                    | \$34,623                   |
| 1 - 5 Years                   | \$37,106                   |
| 5 - 10 Years                  | \$44,505                   |
| 10 - 15 Years                 | \$54,012                   |
| 15 - 20 Years                 | \$62,143                   |
| 20 - 25 Years                 | \$66,030                   |
| 25 +                          | \$75,202                   |

*\*The data was obtained from 6,968 responses collected via NATA's online survey over the course of several months. All figures represent full-time positions only.*

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or 972-532-8838 with questions on how to hire an AT  
National Athletic Trainers' Association • [www.nata.org](http://www.nata.org) • 214.637.6282

## Not All Athletes Wear Jerseys

**Athletic Trainers  
Treat the Athlete in You.**

