
Hire an Athletic Trainer to Add Value to Your Clinic As a Physician Extender

2011 ATHLETIC TRAINING SALARY SURVEY RESULTS

Did you know that an independent study by Emory Sports Medicine Clinic found that athletic trainers improve physician efficiency and revenue generation? Orthopedic, family, pediatric, sports medicine and physiatry practices are increasingly recognizing the value athletic trainers (ATs) contribute to clinical outcomes, patient satisfaction and the care continuum. For these reasons, physician practices choose to hire ATs as a part of their clinical staff.

Hire an athletic trainer today to increase effectiveness, improve productivity, patient outcomes and satisfaction for your clinic or physician practice. ATs work in a variety of locations including professional sports, colleges/universities, secondary schools, hospital/clinical, industrial/occupational, military, performing arts, physician extender and public safety. The national average salary for a full-time position is \$51,483.

**Athletic trainers provide value to employers through expert skills including:*

- Triage and taking patient histories
- Moving patients through appointment, evaluation and treatment process
- Performing evaluations and special tests
- Rehabilitation and general patient education
- Organizing notes and radiographic studies
- Presenting final case reviews to physicians
- Casting & splinting
- DME/brace fitting
- Performing therapeutic and in home exercise programs
- Administering gait training

Sponsored by Gatorade, the NATA Career Center is the most comprehensive job listing service for ATs worldwide. To learn more about how best to use ATs as your next employee, please visit the NATA Career Center at <http://www.nata.org/career-center>. The accompanying charts show average salaries for 2011. Average salaries are sorted by degree, years of experience and job setting.

Online Salary Data

Visit this NATA website to see more AT job settings <http://www.nata.org/athletic-training/job-settings> and be sure to check the <http://www.nata.org/nata-salary-survey> for the detailed data from the 2011 salary survey.

**Services provided are based on state scope of practice.*

Salary by Job Setting

Job Setting	2011 Average Annual Salary
Amateur/Recreational/Youth Sports	\$38,994
Business/Sales/Marketing	\$68,320
Clinic - Administration	\$83,214
Clinic - Hospital Based	\$51,941
Clinic - Outpatient/Ambulatory/Rehabilitation	\$55,114
Clinic - Physician Owned	\$53,881
Clinic - Secondary School/Clinic	\$41,797
Clinic - Other	\$50,644
College - Two yr. institution - Faculty/Academic/Research	\$57,887
College - Two yr. institution - Prof. Staff/Athletics/Clinic	\$49,701
College - Two yr. institution - Split Appointment	\$53,191
College/University - Faculty/Academic/Research	\$66,252
College/University - Prof. Staff/Athletics/Clinic	\$45,842
College/University - Split Appointment	\$48,259
Health/Fitness/Sports/Performance Enhancement Clinic/Club	\$90,861
Hospital - Administration	\$89,576
Hospital - Emergency Department	\$102,500
Hospital - Orthopedics	\$50,530
Hospital - Other	\$48,213
Independent Contractor	\$45,350
Industrial/Occupational - Clinic	\$44,252
Industrial/Occupational - Ergonomics	\$48,904
Industrial/Occupational - Health/Wellness/Fitness	\$61,837
Industrial/Occupational - Other	\$59,764
Military/Law Enforcement/Gov't - Government	\$70,339
Military/Law Enforcement/Gov't - Law Enforcement	\$68,000
Military/Law Enforcement/Gov't - Military	\$58,282
Military/Law Enforcement/Gov't - Other	\$57,670
Pro Sports - Baseball	\$51,451
Pro Sports - Football	\$128,438
Pro Sports - Hockey	\$51,251
Pro Sports - Men's Basketball	\$88,444
Pro Sports - Performing Arts	\$68,207
Pro Sports - Racing	\$50,000
Pro Sports - Soccer	\$50,167
Pro Sports - Women's Basketball	\$90,000
Pro Sports - Women's Tennis	\$68,500
Secondary School - Private High School	\$51,483
Secondary School - Private Middle School	\$41,941
Secondary School - Public High School	\$52,935
Secondary School - Public Middle School	\$50,637

Salary by Degree	
Degree	2011 Average Annual Salary
Bachelor's	\$46,176
Master's	\$51,144
Doctorate	\$76,262

Salary by Years of Experience	
Years of Experience	2011 Average Annual Salary
0 - 1 Year	\$34,623
1 - 5 Years	\$37,106
5 - 10 Years	\$44,505
10 - 15 Years	\$54,012
15 - 20 Years	\$62,143
20 - 25 Years	\$66,030
25 +	\$75,202

**The following data was obtained from 6,968 responses collected via NATA's online survey over the course of several months. All figures represent full-time positions only.*

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For more information on how to hire an AT

National Athletic Trainers' Association • www.nata.org • 214.637.6282

Not All Athletes Wear Jerseys

**Athletic Trainers
Treat the Athlete in You.**

